Daan de Jong

Street 123

1234 AA City

Hays Netherlands

Ms. Rita Janssen

Amsterdam, 18 april 2024

Subject: Account Manager Application

Dear Ms. Janssen,

My name is Daan de Jong and I am looking for a new challenge as an Account Manager. I saw the vacancy for the position of Account Manager in Amsterdam (ref. nr 103489) on the Hays vacancy page. In recent years, I have gained experience within the commercial world, where I have developed a passion and interest for sales within an international context. This is the reason why I am writing to you.

In your advertisement I found a great deal of activities that appealed to me, especially the generation of new business and the building of lasting customer relationships. During my time as Account Manager at Sanpos, I was responsible for proactively searching for new customers and maintaining customer relationships. During this period, I noticed that I get a lot of energy out of this and I therefore see a great challenge in finding high quality customers within a dynamic environment.

In addition, I would find it very exciting to work for Hays. I can see many developments and opportunities that are interesting for the organisation, which is one of the market leaders in recruitment. Finding skilled and expert personnel in the current labour market is quite an issue and I see this as a major challenge.

I am someone who is highly motivated, flexible and precise. I am commercially minded and enjoy working with a team. I also have excellent written and oral skills, both in Dutch and English.

After obtaining my bachelor's degree, I also followed various courses in the field of sales and customer relations. Partly because of this, I have been able to develop myself as an Account Manager and am able to sell products and services effectively and in an organised way.

In addition to my further training and qualifications, which can be found on my CV, I have also made an individual trip around the world. During this trip, I visited more than 30 countries in a relatively short period of time, which brought me into contact with many different cultures. This has given me the ability to easily connect with different cultures and personalities. This is a skill that I have greatly benefited from to this day as an Account Manager.

I hope I have provided you with sufficient information. If you should have any questions about my CV, as enclosed, or my motivation, please do not hesitate to contact me. I am more than willing to explain the above in person.

Thank you for your time and consideration.

Sincerely,

Daan de Jong